

west elm

the fountains  
AT FARAH

MAXIMUM CLEARANCE 13

the fountains  
AT FARAH

EL PASO, TEXAS





# EL PASO, TEXAS 300 DAYS OF SUNSHINE AND STARRY NIGHTS

The Fountains at Farah, located in El Paso, Texas, is an integral part of one of the largest international metropolises in the world. El Paso's unique location, positioned at the junction of the western tip of Texas and southern part of New Mexico, and adjacent to Mexico, creates a trade area of 2.5 million people. The city has five international points of entry from Mexico into El Paso, with over 20 million crossings occurring annually. Remarkably, 85% of the people crossing the border quote shopping/dining as their primary reason for visiting El Paso.

The outdoor, power-lifestyle shopping center is located on I-10 across from Cielo Vista Mall which generates some of the highest sales per square foot in the Southwest. In addition, I-10, which connects Jacksonville, Florida to Los Angeles, California, has 250,000 cars that pass daily by The Fountains at Farah. This unique shopping center has over 600,000 square feet of retail and restaurant space with upscale merchants from West Elm, Nordstrom Rack and LOFT, to desirable restaurant venues such as Kona Grill, La Madeleine and Grimaldi's.





## Shopping Is A Recreational Pastime

The Fountains at Farah is a one of a kind, premier, power-lifestyle shopping center that offers fresh, name-brand boutiques, upscale home furnishings and some of the country's most fashionable dining experiences. The center offers 600,000 square feet of space in one of the country's most unique shopping venues.

The pedestrian-friendly center is an open-air setting with numerous cascading fountains, entertainment areas, patio dining, as well as covered parking. The event portion of the The Fountains is centered around an outdoor amphitheater and main event lawn perfect for evening concerts, day time fashion shows, and seasonal community events. During the Holiday Season, the center has an outdoor ice rink underneath a 40 foot outdoor Christmas tree, completing the picture of a truly unique Texas shopping experience.





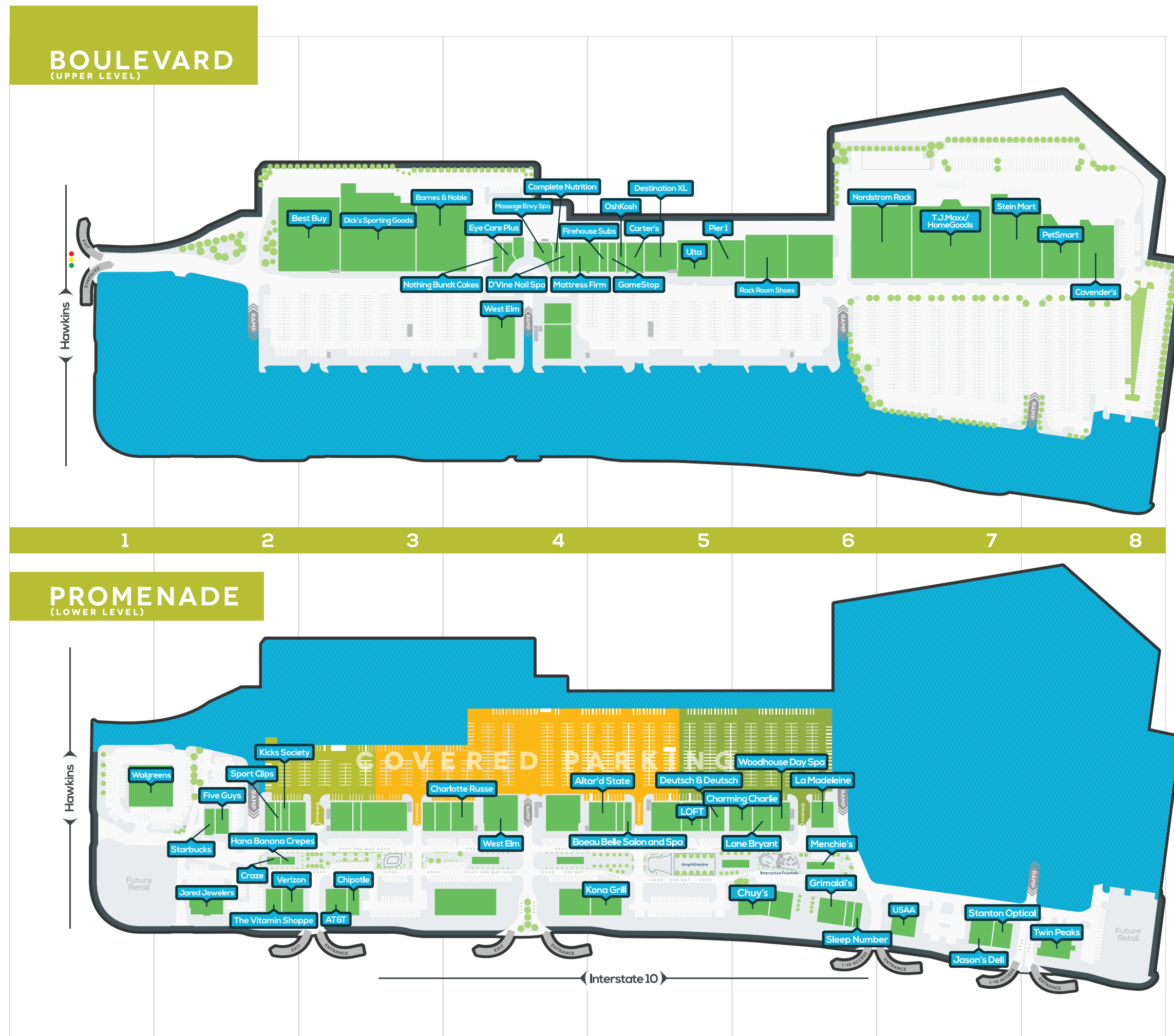
**#1** **City where Americans are getting richer**  
 Median pay rose by 19.4% since 2006, outpacing the 8% national growth for college grads. — *Forbes.com*

**2<sup>nd</sup>** **Safest large U.S. city (population 500,000+)**  
 For the past decade, El Paso has been among the top 10 safest large U.S. cities. — *CQ Press*

**3** **States, two nations... one economy**  
 Texas, New Mexico, Chihuahua, Mexico.  
 United States & Mexico.

**4** **Major Universities within a 50-mile radius**  
 University of Texas at El Paso, New Mexico State University, Universidad Autonoma de Ciudad Juarez & Instituto Tecnológico de Estudios Superiores de Monterrey.

**5** **International Ports of Entry**  
 More than 20 million northbound border crossings in 2014. — *Customs & Border Protection*



# Demographics & Fast Facts

- #1 most affordable city in Texas
- El Paso Tri-County Population: 1.1 million
- Estimated Juarez Population: 1.5 million
- Estimated State of Chihuahua Population: 3.5 million
- 6th largest city in Texas and the 19th largest in the United States
- El Paso/Juarez is the second largest borderplex in the nation
- El Paso Gross Retail Sales in 2014: \$11.4 billion
- Over \$2 billion of annual retail trade in El Paso is spent by Mexican Nationals
- El Paso ranks #2 in Top 25 Foreign Trade Zone
- Approximately 20 million inbound border crossings
- Fort Bliss- Nations fastest growing Army post (34,000 troops equaling 90,000 with family), 2,000 new jobs (engineering, technical, and industrial)
- Fort Bliss - \$5.7 billion additional economic impact annually
- Over 100,000 college students: University of Texas at El Paso, New Mexico State University, Universidad Autonoma de Ciudad Juarez & Instituto Tecnológico de Estudios Superiores de Monterrey.
- FBI ranked El Paso 1st Safest City in the U.S. with a population of more than 500,000 (CQ Press City Crime Rankings 2010 for cities of 500,000 or more population)
- El Paso ranked the #1 best midsize city for jobs (Forbes 2011)
- Population and retail spending have increased 12% and 48% respectively over the past 5 years





# Tenant Testimonials

“El Paso’s restaurant opening numbers were well above our chain’s previous openings, which include openings this year in Dallas, Austin, and Lubbock. It was not by a nose by any means. The restaurant had lines going out the door.”

– Paul Carolan, COO for LeDuff America, Owner of the La Madeleine brand

“Since opening at the Fountains, our sales have been incredible and much of it we attribute to the prime location and traffic to the property. The market has well exceeded our expectations and we are constantly busy throughout each business day. We underestimated how deep the market was in Mexico and the difference the Mexican National business would make in our sales!”

– Joe Ciolli, Chief Executive Officer, Grimaldi’s Coal Brick Oven Pizzeria

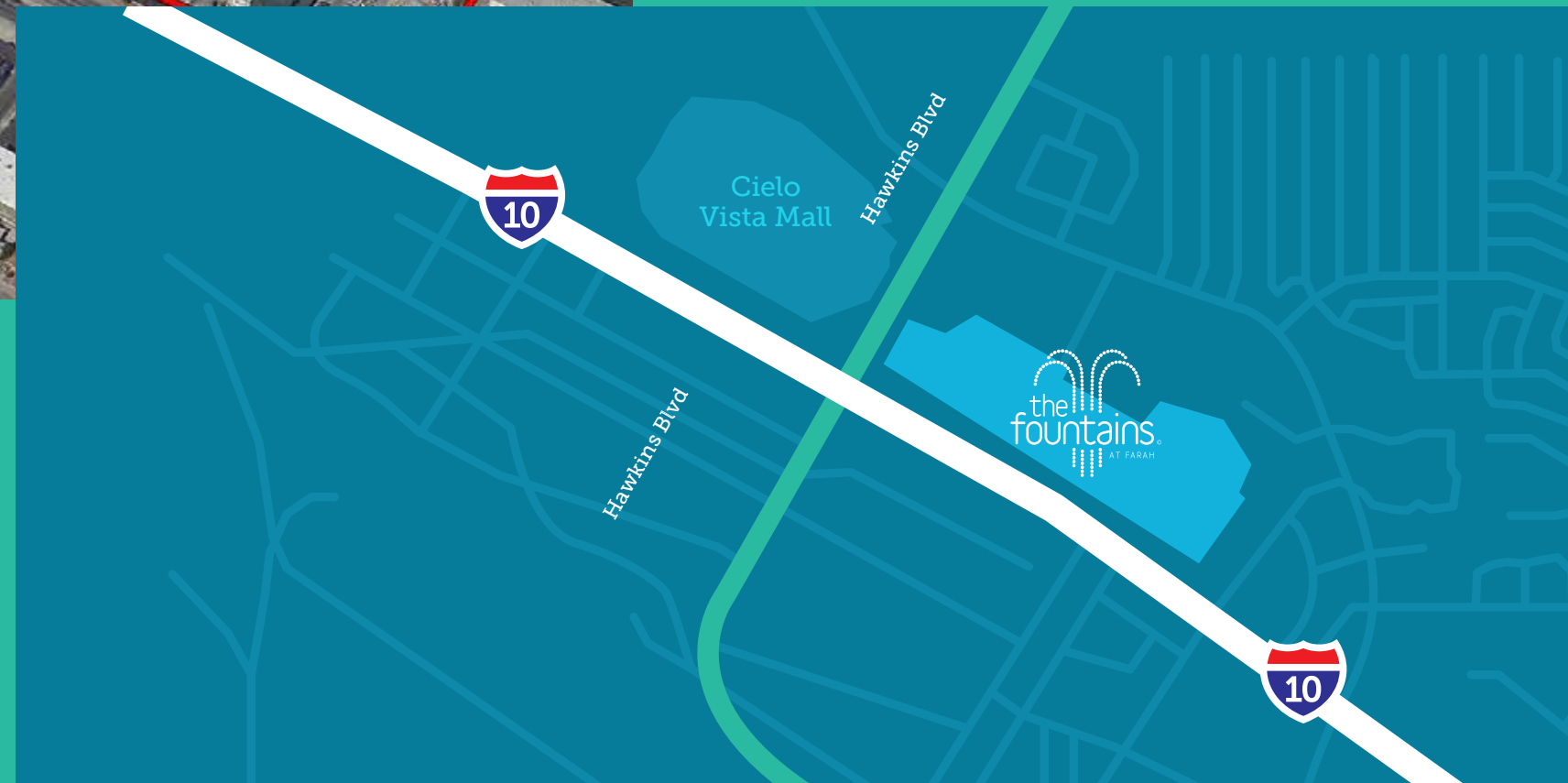
“We are in El Paso because we have had a strong online and catalog sales in El Paso and we see The Fountains at Farah as a good location with good traffic.”

– Abigail Jacobs, spokeswoman for New York City based, West Elm.



- RETAIL**
- Altar'd State
  - Barnes & Noble
  - Best Buy
  - Carter's
  - Cavender's
  - Charlotte Russe
  - Charming Charlie
  - Complete Nutrition
  - Destination XL
  - Deutsch & Deutsch
  - Dick's Sporting Goods
  - GameStop
  - HomeGoods
  - Jared Jewelers
  - Kicks Society
  - Lane Bryant
  - LOFT
  - Mattress Firm
  - Nordstrom Rack
  - OshKosh
  - PetSmart
  - Pier 1 Imports
  - Rack Room Shoes
  - Sleep Number
  - SteinMart
  - TJMaxx
  - Ulta
  - Vitamin Shoppe
  - Walgreen's
  - West Elm
- EATERIES**
- Chipotle
  - Chuy's
  - Craze Yogurt
  - Firehouse Subs
  - Five Guys
  - Grimaldi's
  - Hana Banana Crepe
  - Kona Grill
  - La Madeliene
  - Jason's Deli
  - Menchie's
  - Nothing Bundt Cakes
  - Starbucks
  - Twin Peaks
- SERVICES**
- AT&T
  - Boeau Belle Salon and Spa
  - D'Vine Nails
  - Eyecare Plus
  - Massage Envy
  - SportClips
  - Stanton Optical
  - USAA
  - Verizon
  - Woodhouse Day Spa





# Centergy Retail

Another Quality Project Developed By Centergy Retail.

For more retail information and leasing opportunities, please call Centergy Retail at 214.368.7200 or visit us at [Centergyretail.com](http://Centergyretail.com).



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